**German Financial Cooperation with the „Western Balkan Six Chamber Investment Forum” (WB6-CIF)**

**Regional Challenge Fund Project**

Procurement of drilling/hand/machine tools, measuring instruments, workshop equipment, CNC automation equipment, and CNC software

Europe (non-EU), Bosnia and Herzegovina (BIH)

Reference number: RCF/BIH/G/2023/020/A/R

The answers to requests for clarifications received by the potential bidders to the following e-mail address: [procurement@rcf-wb6.org](mailto:procurement@rcf-wb6.org)

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| **Q1** | U dokumentaciji stoji da je za LOT 1 potrebno minimalno dva ugovora, minimalne vrijednosti od 30 000 EUR-a u proteklih 5 godina.  Kao distributer poznatih brendova alata (“*number of brands listed*”) sa privredom u Bosni i Hercegovini imao daleko veće isporuke nego što je traženo u vašem zahtjevu.  Navedene isporuke su sukcesivne i nisu vezane ugovorima već pojedinačnim narudžbama.  Da li prihvatate neku drugu opciju za ispunjenje navedenog uslova.  (English translation:  *The documentation states that for LOT 1, a minimum of two contracts is required, with a minimum value of 30,000 EUR over the past 5 years.*  *As a distributor of well-known tool brands (*“*number of brands listed*”*) with business operations in Bosnia and Herzegovina, we have had significantly larger deliveries than what is requested in your requirement.*  *These deliveries are successive and are not tied to contracts but are individual orders.*  *Would you accept an alternative option to meet the specified condition?)* |
| **A1** | **Yes, the contracting authority considers that individual orders (in the local language: *pojedinačna narudžba*) with the respective invoice constitute a form of a contract.** |
| **Q2** | As we are currently in the process of registering a branch office (ogranak) in Bosnia and Herzegovina, we seek clarification on the invoicing procedure should our company from Serbia be successful in winning the contract and signing it.  Specifically, we would like to know if it would be possible for us to invoice from our branch office in Bosnia and Herzegovina at a later stage, after the contract has been awarded and signed with our company from Serbia. This would allow us to ensure seamless compliance with all local regulations and procedures while facilitating efficient invoicing procedures in the recipient country. |
| **A2** | **Introducing a new branch office into the invoicing procedure, after the procurement process is concluded and the respective contract has been signed, would constitute a change to the Contract, namely the Particular Conditions. The Supplier's account details are an integral part of the contract (see Particular Conditions, article: GC 16.1) and would therefore require an Annex to the Contract. Depending on the exact status and details of the branch office, the Contracting Authority would then need to assess the impact of this change on the procurement process, other bidders, and the overall contract and may need to seek formal approval from KfW.** |